

LEARNING BY DESIGN, INC.

AUDIT REPORT

FOR THE YEAR ENDED JUNE 30, 2022

A NONPROFIT PUBLIC BENEFIT CORPORATION OPERATING THE FOLLOWING CALIFORNIA CHARTER SCHOOL

Learning by Design Charter School (Charter No. 1959)

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FINANCIAL SECTION



INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Learning by Design, Inc. Los Angeles, California

Report on the Financial Statements

Opinion

We have audited the accompanying financial statements of Learning by Design, Inc. (the "Charter") which comprise the statement of financial position as of June 30, 2022, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Learning by Design, Inc. as of June 30, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Learning by Design, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Learning by Design, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and Government Auditing Standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgement made by a reasonable user based on the financial statements.

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Auditor's Responsibilities for the Audit of the Financial Statements (continued)

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Learning by Design, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgement, there are conditions or events, considered in the aggregate, that raise substantial doubt about Learning by Design, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information listed in the table of contents is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements and certain additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 10, 2022, on our consideration of Learning by Design, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Charter's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Learning by Design, Inc.'s internal control over financial reporting and compliance.

Christy White, the.

San Diego, California December 10, 2022

ASSETS

Current assets	
Cash and cash equivalents	\$ 187,002
Accounts receivable	588,362
Prepaid expenses	22,681
Total current assets	 798,045
Noncurrent assets	
Deposits	13,000
Capital assets, net	6,910
Total noncurrent assets	19,910
Total Assets	\$ 817,955
LIABILITIES AND NET ASSETS Liabilities	
Accounts payable	\$ 151,822
Deferred revenue	55,897
Loans payable	314,078
Total liabilities	 521,797
Net assets	
Without donor restrictions	 296,158
Total net assets	 296,158
Total Liabilities and Net Assets	\$ 817,955

	Without Donor Restrictions		
SUPPORT AND REVENUES			
Federal and state support and revenues			
Local control funding formula, state aid	\$	885,269	
Federal revenues		806,919	
Other state revenues		420,825	
Total federal and state support and revenues		2,113,013	
Local support and revenues			
Payments in lieu of property taxes		330,247	
Grants and donations		4,474	
Other local revenues	14,207		
Total local support and revenues	348,928		
Total Support and Revenues	2,461,941		
EXPENSES			
Program services		1,910,105	
Management and general		130,770	
Total Expenses		2,040,875	
CHANGE IN NET ASSETS		421,066	
Net Assets - Beginning		(124,908)	
Net Assets - Ending	\$	296,158	

LEARNING BY DESIGN, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2022

	Program Management Services and General		•		Total
EXPENSES					
Personnel expenses					
Certificated salaries	\$ 547,406	\$	19,462	\$	566,868
Non-certificated salaries	213,357		29,151		242,508
Payroll taxes	75,245		2,257		77,502
Other employee benefits	26,512		940		27,452
Total personnel expenses	 862,520		51,810		914,330
Non-personnel expenses					
Books and supplies	91,405		2,144		93,549
Insurance	27,434		1,753		29,187
Facilities	200,854		5,633		206,487
Professional services	580,701		63,708		644,409
Interest expense	22,597		1,387		23,984
Depreciation	-		2,409		2,409
Fees to authorizing agency	80,696		730		81,426
Other operating expenses	 43,898		1,196		45,094
Total non-personnel expenses	 1,047,585		78,960		1,126,545
Total Expenses	\$ 1,910,105	\$	130,770	\$	2,040,875

CASH FLOWS FROM OPERATING ACTIVITIES

Change in net assets	\$ 421,066
Adjustments to reconcile change in net assets to net cash	
provided by (used in) operating activities	
Depreciation	2,409
Forgiveness of PPP loan	(165,000)
(Increase) decrease in operating assets	
Accounts receivable	(338,849)
Prepaid expenses	9,052
Increase (decrease) in operating liabilities	
Accounts payable	35,439
Deferred revenue	 (2,452)
Net cash provided by (used in) operating activities	 (38,335)
CASH FLOWS FROM FINANCING ACTIVITIES	
Draws or proceeds from sale of receivables	233,199
Repayment on receivable factoring agreements	(64,364)
Principal payments on loans payable	 (44,117)
Net cash provided by (used in) financing activities	 124,718
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	86,383
Cash and cash equivalents - Beginning	 100,619
Cash and cash equivalents - Ending	\$ 187,002
SUPPLEMENTAL DISCLOSURE Cash paid for interest	\$ 23,984

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES

A. <u>Reporting Entity</u>

Learning by Design, Inc. (the "Charter") was formed as a nonprofit public benefit corporation on March 15, 2016 for the purpose of operating as a California public school located in Los Angeles County. The charter school operated by the Charter, Learning by Design Charter School, is numbered by the State Board of Education as California Charter No. 1959. The mission is to foster educational equity and cultivate diverse students becoming thoughtful and courageous change makers and problem solvers of tomorrow, through a dynamic 21st Century learning experience with an emphasis on personalized and experiential/hands-on learning. The Charter serves grades TK to 5.

Learning by Design Charter School is authorized to operate as a charter school through Los Angeles Unified School District (the "authorizing agency"). In February 2018, the Board of Directors of Los Angeles Unified School District approved a charter petition for a five-year term ending June 30, 2023. As a result of AB 130, the charter petition end date is extended to June 30, 2025. Funding sources primarily consist of state apportionments, in lieu of property tax revenues, and grants and donations from the public.

B. Basis of Accounting

The Charter's policy is to prepare its financial statements on the accrual basis of accounting; consequently, revenues are recognized when earned rather than when cash is received and certain expenses and purchases of assets are recognized when the obligation is incurred rather than when cash is disbursed.

C. Financial Statement Presentation

The financial statements are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958 dated August 2016, and the provisions of the American Institute of Certified Public Accountants (AICPA) "Audit and Accounting Guide for Not-for-Profit Organizations" (the "Guide"). ASC 958-205 was effective July 1, 2018. Under the Guide, Learning by Design, Inc. is required to report information regarding its financial position and activities according to two classes of net assets:

Net assets without donor restrictions – These net assets generally result from revenues generated by receiving contributions that have no donor restrictions, providing services, and receiving interest from operating investments, less expenses incurred in providing program-related services, raising contributions, and performing administrative functions.

Net assets with donor restrictions – These assets result from gifts of cash and other assets that are received with donor stipulations that limit the use of the donated assets, either temporarily or permanently, until the donor restriction expires (that is until the stipulated time restriction ends or the purpose of the restriction is accomplished) the net assets are restricted. When a restriction expires, restricted net assets are reclassified to net assets without donor restrictions.

As a public charter school, the Charter also accounts for its financial transactions in accordance with the policies and procedures of the Department of Education's *California School Accounting Manual* presented in Procedure 810 Charter Schools. Fund accounting is not used in the Charter's financial statement presentation.

D. Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures, such as depreciation expense and the net book value of capital assets. Accordingly, actual results could differ from those estimates.

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES (continued)

E. Contributions

Unconditional contributions are recognized when pledged and recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Gifts of cash and other assets are reported with donor restricted support if they are received with donor stipulations that limit the use of the donated assets.

When a restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported on the statement of activities as "net assets released from restrictions." Donor-restricted contributions whose restrictions are met in the same reporting period are reported as net assets without donor restriction support. Contributions restricted for the acquisition of land, buildings, and equipment are reported as net assets without restriction upon acquisition of the assets and the assets are placed in service.

Non-cash contributions of goods, materials, and facilities are recorded at fair value at the date of contribution. Contributed services are recorded at fair value at the date of contribution if they are used to create or enhance a non-financial asset or require specialized skills, are provided by someone possessing those skills, and would have to be purchased by the organization if not donated.

F. In Lieu of Property Tax Revenue

Secured property taxes attach as an enforceable lien on property as of March 1. Taxes are payable in two installments on December 10 and April 10. Unsecured property taxes are payable in one installment on or before August 31. The County bills and collects the taxes for the authorizing agency. In lieu of distributing funds out of property tax proceeds, the authorizing agency makes monthly payments to Learning by Design, Inc.. Revenues are recognized by the Charter when earned.

G. Functional Expenses

The costs of providing services have been summarized on a functional basis in the statement of activities and detailed in the statement of functional expenses. Certain costs and expenses have been allocated between program and supporting services based on management's estimates.

H. Cash and Investments

Learning by Design, Inc. considers all highly liquid deposits and investments with an original maturity of less than ninety days to be cash equivalents. The Charter's method of accounting for most investments is the fair value method. Fair value is determined by published quotes when they are readily available. Gains and losses resulting from adjustments to fair values are included in the accompanying statement of activities. Investment return is presented net of any investment fees.

I. <u>Receivables and Allowances</u>

Accounts receivable are stated at the amount management expects to collect from outstanding balances. An allowance for doubtful accounts is established, as necessary, based on past experience and other factors which, in management's judgment, deserve current recognition in estimating bad debts. Such factors include the relationship of the allowance for doubtful accounts to accounts receivable and current economic conditions. Based on review of these factors, the Charter establishes or adjusts the allowance for specific revenue sources as a whole. At June 30, 2022, an allowance for doubtful accounts was not considered necessary as all accounts receivable were deemed collectible.

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES (continued)

J. Capital Assets

Learning by Design, Inc. has adopted a policy to capitalize asset purchases over \$1,000. Lesser amounts are expensed. Donations of capital assets are recorded as contributions at their estimated fair value. Such donations are reported as net assets without donor restrictions. Capital assets are depreciated using the straight-line method over the estimated useful lives of the property and equipment or the related lease terms.

K. Deferred Revenue

Deferred revenue arises when potential revenue does not meet the criteria for recognition in the current period and when resources are received by the organization prior to the incurrence of expenses. In subsequent periods, when both revenue recognition criteria are met, the liability for deferred revenue is removed from the statement of financial position and revenue is recognized.

L. Income Taxes

Learning by Design, Inc. is a 509(a)(1) publicly supported nonprofit organization that is exempt from income taxes under Section 501(a) and 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation. The Charter is exempt from state franchise or income tax under Section 23701(d) of the California Revenue and Taxation Code. As a school, the Charter is not required to register with the California Attorney General as a charity.

The Charter's management believes all of its significant tax positions would be upheld under examination; therefore, no provision for income tax has been recorded. The Charter's information and/or tax returns are subject to examination by the regulatory authorities for up to four years from the date of filing.

M. Fair Value Measurements

The Fair Value Measurements Topic of the FASB *Accounting Standards Codification* establishes a fair value hierarchy that prioritizes inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The three levels of the fair value hierarchy are described below:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.
- Level 2 Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

N. <u>New Accounting Pronouncement</u>

Leases

In February 2016, FASB issued ASU No. 2016-02, *Leases (Topic 842)*. The objective of the ASU is to increase transparency and comparability in financial reporting by requiring balance sheet recognition of leases and note disclosure of certain information about lease arrangements. The new FASB ASU topic on leases consists of five subtopics: overall, lessee, lessor, sale and leaseback transactions, and leveraged lease arrangements. ASU No. 2016-02 is applicable to any entity that enters into a lease. The new lease standard is effective for private nonprofits with fiscal years beginning after December 15, 2021. The Charter will determine the impact on the financial statements once required to implement in the 2022-23 fiscal year.

NOTE 2 – CASH AND CASH EQUIVALENTS

Cash and cash equivalents, as of June 30, 2022, consists of the following:

Cash in banks, non-interest bearing	\$ 186,802
Cash on hand (petty cash)	200
Total Cash and Cash Equivalents	\$ 187,002

Cash in Banks

Custodial Credit Risk

Custodial credit risk is the risk that in the event of a bank failure, an organization's deposits may not be returned to it. Learning by Design, Inc. does not have a policy for custodial credit risk for deposits. The FDIC insures up to \$250,000 per depositor per insured bank. As of June 30, 2022, Learning by Design, Inc.'s bank balance was not exposed to custodial credit risk as there were no deposits over \$250,000 in accounts at any one insured bank.

NOTE 3 – ACCOUNTS RECEIVABLE

Accounts receivable as of June 30, 2022, consists of the following:

Local control funding sources, state aid	\$ 88,720
Federal sources	329,470
Other state sources	123,296
In lieu property tax payments	22,846
Other local sources	 24,030
Total Accounts Receivable	\$ 588,362

NOTE 4 – CAPITAL ASSETS

A summary of activity related to capital assets during the year ended June 30, 2022 consists of the following:

	Jul	y 1, 2021	Additions	Disposals	Jur	ne 30, 2022
Property and equipment						
Building improvements	\$	4,895	\$ -	\$ -	\$	4,895
Computer and equipment		16,145	-	-		16,145
Total property and equipment		21,040	-	-		21,040
Less accumulated depreciation		(11,721)	(2,409)	-		(14,130)
Capital Assets, net	\$	9,319	\$ (2,409)	\$ -	\$	6,910

NOTE 5 – ACCOUNTS PAYABLE

Accounts payable as of June 30, 2022, consists of the following:

Vendor payables	\$ 96,333
Salaries and benefits	54,606
Due to authorizing agency	 883
Total Accounts Payable	\$ 151,822

NOTE 6 – DEFERRED REVENUE

Deferred revenue as of June 30, 2022, consists of \$55,897 in state funding sources.

NOTE 7 – LOANS PAYABLE

A summary of activity related to loans payable during the year ended June 30, 2022 consists of the following:

	Jul	y 1, 2021	Draws	Р	ayments	Jun	ie 30, 2022
Charter revolving loan	\$	124,996	\$ -	\$	44,117	\$	80,879
Sale of receivables		64,364	233,199		64,364		233,199
PPP loan		165,000	-		165,000		-
Total Loans Payable	\$	354,360	\$ 233,199	\$	273,481	\$	314,078

Charter Revolving Loan

In 2018, the Charter was approved to borrow \$250,000 through the Charter Revolving Loan Fund Program administered by the California School Finance Authority (CSFA). Loan proceeds were received in three separate disbursements: \$100,000 in September 2018, \$75,000 in January 2019, and \$75,000 in March 2019. The revolving note bears an annualized interest rate equal to the "prime rate" of 2.245%. In August 2021, an adjusted repayment schedule was agreed to with full repayment expected for January 2024. As of June 30, 2022, the outstanding balance on the loan was \$80,879. Repayment obligations on the charter revolving loan are as follows:

Fiscal Year Ending June 30,	Principal		Interest		Total	
2023	\$	40,440	\$	1,626	\$	42,066
2024		40,439		720		41,159
Total	\$	80,879	\$	2,346	\$	83,225

Sale of Receivables

In Spring 2022, the Charter entered into several agreements with Charter Asset Management whereby future receivables were collateralized for short-term borrowings. The total amount borrowed during the fiscal year amounted to \$233,199. Total interest expense or discounts charged on these financing agreements amounted to \$9,207. In Fall 2021, \$64,364 was repaid for a borrowing that occurred in the previous year. As of June 30, 2022, \$233,199 remained payable and is to be repaid in the 2022-23 fiscal year once local control funding formula sources are received in Fall 2023.

Paycheck Protection Program (PPP) Loan

In the previous fiscal year, the Charter received a loan in the amount of \$165,000 under the Paycheck Protection Program (PPP) administered by the Small Business Administration (SBA). The PPP, established by the Coronavirus Aid, Relief and Economic Security Act (CARES Act), provides for loans to qualifying businesses for amounts up to 2.5 times their average monthly payroll expenses. Under the terms of the PPP, the full loan and any accrued interest may be forgiven if they are used for qualifying expenses as described in the CARES Act. The Charter applied forgiveness with the lender and received full forgiveness from the SBA. The amount of loan forgiveness is presented as a component of federal support and revenues on the statement of activities.

NOTE 8 – NET ASSETS

As of June 30, 2022, the Charter did not hold any net assets with donor restrictions. Certain designations or reserves have been made for the use of net assets without donor restrictions either by the board, management or by nature of the financial assets held by the Charter. At June 30, 2022, the Charter's net assets without donor restrictions consist of the following:

Net investment in capital assets	\$ 6,910
Undesignated	 527,568
Total Net Assets without Donor Restrictions	\$ 534,478

NOTE 9 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following table reflects the Charter's financial assets as of June 30, 2022, reduced by amounts not available for general expenditure within one year. Financial assets are considered not available for general use when illiquid or not convertible to cash within one year, consist of assets held for others or are held aside by the governing board for specific contingency reserves. Any board designations could be drawn upon if the board approves that action. As mentioned in Note 14, the Charter subsequently opened a line of credit that could be drawn upon if deemed necessary to meet cash needs in future years.

Financial Assets	
Cash and cash equivalents	\$ 187,002
Accounts receivable	588,362
Prepaid expenses	22,681
Financial Assets available to meet cash needs	
for expenditures within one year	\$ 798,045

NOTE 10 – EMPLOYEE RETIREMENT PLAN

As established by federal law, all public sector employees who are not members of their employer's existing retirement plan, such as CalSTRS for certificated personnel, must be covered by social security or an alternative plan. The Charter offers social security as an alternative plan. All employees participate and total contributions to social security for the fiscal year amounted to \$60,013.

NOTE 11 – COMMITMENTS AND CONTINGENCIES

Governmental Funds

Learning by Design, Inc. has received state and federal funds for specific purposes that are subject to review and audit by the grantor agencies. Although such audits could generate expenditure disallowances under terms of the grants, it is believed that any required reimbursements would not be material.

Pending or Threatened Litigation

The Charter is involved in various litigation arising from the normal course of business. In the opinion of management and legal counsel, the disposition of all litigation pending is not expected to have a material adverse effect on the overall financial position of the Charter as of June 30, 2022.

NOTE 11 – COMMITMENTS AND CONTINGENCIES (continued)

Charter School Authorization

As mentioned in Note 1A, Learning by Design Charter School is approved to operate as a public charter school through authorization by the Los Angeles Unified School District. As such, the Charter is subject to the risk of possible non-renewal or revocation at the discretion of its authorizing agency if certain criteria for student outcomes, management, and/or fiscal solvency are not met.

On July 9, 2021, the Governor of California approved Assembly Bill 130 (AB 130). Effective July 1, 2021, AB 130 added a provision within the California Education Code whereby all charter schools whose term expires on or between January 1, 2022, and June 30, 2025, inclusive, shall have their term extended by two years. As a result, the charter petition end date is extended to June 30, 2025.

The Charter makes payments to the authorizing agency, to provide required services for special education and other purchased services in addition to fees for oversight. Fees associated with oversight consisted of 1% of revenue from local control funding formula sources. Total fees for oversight amounted to \$12,156 and total expenses for special education amounted to \$69,270 for the fiscal year ending June 30, 2022.

Operating Lease

In June 2019, the Charter entered into a lease agreement to occupy space located at 7019 South Van Ness Avenue in Los Angeles, California. The facility is utilized for instructional services in order to meet the goals established by the Charter. The lease called for a security deposit of \$13,000, which has been recorded as a noncurrent asset on the statement of financial position. The lease agreement covered an original two-year term ending June 30, 2021 and allowed for a one-year extension. During the fiscal year ended June 30, 2022, the Charter paid \$173,040 in lease payments. The lease was subsequently renewed for an additional three-year period (see Note 13). Effective July 1, 2022 rent is \$14,420 per month with rent increasing annually by five percent. Future minimum lease payments are as follows:

Fiscal Year Ending June 30,		Payments		
2023	\$	173,040		
2024		181,692		
2025		190,777		
Total		545,509		

NOTE 12 – DONATED GOODS AND SERVICES

During the year, many parents, administrators and other individuals donated significant amounts of time and services to Learning by Design, Inc. in an effort to advance the Charter's programs and objectives. These services have not been recorded in the Charter's financial statements because they do not meet the criteria required by generally accepted accounting principles. The Charter did not receive any donated items during the year ended June 30, 2022.

NOTE 13 – SUBSEQUENT EVENTS

Learning by Design, Inc. has evaluated subsequent events for the period from June 30, 2022 through December 10, 2022, the date the financial statements were available to be issued. In August 2022, the Charter entered into a renewed lease agreement for a three-year term to continue to occupy the same space mentioned in Note 11 (operating lease). In September 2022, the governing board approved to open a line of credit with Banc of California. Management did not identify any other transactions or events that require disclosure or that would have an impact on the financial statements.

SUPPLEMENTARY INFORMATION

LEARNING BY DESIGN, INC. LEA ORGANIZATION STRUCTURE JUNE 30, 2022

Learning by Design, Inc., located in Los Angeles County, was formed as a nonprofit public benefit corporation on March 15, 2016. The charter school operated by the nonprofit, Learning by Design Charter School, is numbered by the State Board of Education as Charter No. 1959. The charter school is authorized by the Los Angeles Unified School District. During 2021-22, Learning by Design Charter School served approximately 107 students in grades TK to 5.

BOARD OF DIRECTORS						
Name	Office	Term Expiration				
Ashlye Durrel	Chair	June 30, 2023				
Rasheeda Washington	Secretary	June 30, 2023				
Angela Brown	Director	June 30, 2023				
Earl Turner	Director	June 30, 2023				
Larry Jacobs	Director	June 30, 2023				
	ADMINISTRATION					

Charla Austin-Harris *Executive Director*

LEARNING BY DESIGN, INC. SCHEDULE OF AVERAGE DAILY ATTENDANCE FOR THE YEAR ENDED JUNE 30, 2022

	Second Period Report	Second Period Report After Audit Finding Adjustments Annual Report		Annual Report After Audit Finding Adjustments
		Classroor	n-Based	
Grade Span				
Kindergarten* through third	53.96	53.96	55.80	55.80
Fourth through fifth	30.36	30.36	30.81	30.81
Total Average Daily Attendance -				
Classroom-Based	84.32	84.32	86.61	86.61
		Nonclassro	om-Based	
Grade Span				
Kindergarten* through third	10.59	8.59	9.08	7.51
Fourth through fifth	6.74	3.15	6.46	3.65
Total Average Daily Attendance -				
Nonclassroom-Based	17.33	11.74	15.54	11.16

*Includes Transitional Kindergarten (TK)

LEARNING BY DESIGN, INC. SCHEDULE OF INSTRUCTIONAL TIME FOR THE YEAR ENDED JUNE 30, 2022

Grade Span	Minutes Requirement	2021-22 Instructional Minutes	2021-22 Number of Days	Status
Kindergarten*	36,000	65,100	175	Complied
Grades 1 through 3	50,400	58,100	175	Complied
Grades 4 through 5	54,000	58,500	175	Complied

*Includes Transitional Kindergarten (TK)

LEARNING BY DESIGN, INC. RECONCILIATION OF ANNUAL FINANCIAL AND BUDDGET REPORT (UNAUDITED ACTUALS) WITH AUDITED FINANCIAL STATEMENTS JUNE 30, 2022

There were no adjustments to reconcile net position for the Charter Schools Enterprise Fund reported on the Annual Financial and Budget Report (Unaudited Actuals) to net assets per the audited financial statements for the year ended June 30, 2022.

NOTE 1 – PURPOSE OF SCHEDULES

A. LEA Organization Structure

This schedule provides information about the local education agency (LEA or charter school), including the Charter's authorizing agency, grades served, members of the governing body, and members of the administration.

B. Schedule of Average Daily Attendance

Average daily attendance (ADA) is a measurement of the number of pupils attending classes of the charter school. The purpose of attendance accounting from a fiscal standpoint is to provide the basis on which apportionments of state funds are made to charter schools. This schedule provides information regarding the attendance of students at various grade levels and in different programs.

C. Schedule of Instructional Time

This schedule presents information on the amount of instructional time offered per grade level by the charter school and whether the charter school complied with the provisions of *Education Code Section* 47612.

D. <u>Reconciliation of Financial Report – Alternative Form with Audited Financial Statements</u>

This schedule provides the information necessary to reconcile net position reported on the Annual Financial and Budget Report (Unaudited Actuals) within the Charter Schools Enterprise Fund to net assets on the audited financial statements.

OTHER INDEPENDENT AUDITORS' REPORTS



REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH **GOVERNMENT AUDITING STANDARDS**

Independent Auditors' Report

To the Board of Directors of Learning by Design, Inc. Los Angeles, California

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States, the financial statements of Learning by Design, Inc. (the "Charter") as of and for the year ended June 30, 2022, and the related notes to the financial statements, which collectively comprise the Charter's basic financial statements and have issued our report thereon dated December 10, 2022.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Charter's internal control over financial reporting ("internal control") as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Charter's internal control. Accordingly, we do not express an opinion on the effectiveness of the Charter's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Charter's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and, accordingly, we do not express such an opinion. The results of our tests disclosed instances of noncompliance or other matters that are required to be reported under Government Auditing Standards and which are described in the accompanying schedule of findings and questioned costs as Findings 2022-001.

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Learning by Design, Inc.'s Response to Finding

Government Auditing Standards requires the auditor to perform limited procedures on Learning by Design, Inc.'s response to the finding identified in our audit described in the accompanying schedule of findings and questioned costs as the corrective action plan. The Charter's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Charter's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Charter's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Christy White, the.

San Diego, California December 10, 2022



REPORT ON STATE COMPLIANCE

Independent Auditors' Report

To the Board of Directors of Learning by Design, Inc. Los Angeles, California

Report on State Compliance

Opinion on State Compliance

We have audited Learning by Design, Inc.'s compliance with the types of compliance requirements described in the 2021-22 Guide for Annual Audits of K-12 Local Education Agencies and State Compliance Reporting, prescribed in Title 5, California Code of Regulations, section 19810, that could have a direct and material effect on each of Learning by Design, Inc.'s state programs for the fiscal year ended June 30, 2022, as identified below. Reference to Learning by Design, Inc. within this letter is inclusive of Learning by Design Charter School (No. 1959).

In our opinion, Learning by Design, Inc. complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on the applicable state programs for the year ended June 30, 2022.

Basis for Qualified and Unmodified Opinions on State Compliance

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the 2021-22 Guide for Annual Audits of K-12 Local Education Agencies and State Compliance Reporting, prescribed by Title 5, California Code of Regulations, section 19810 as regulations (the K-12 Audit Guide). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of State Compliance section of our report.

We are required to be independent of Learning by Design, Inc. and to meet certain ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on state compliance. Our audit does not provide a legal determination of Learning by Design, Inc.'s compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of internal control over compliance with the requirements of the laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to Learning by Design, Inc.'s state programs.

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Auditor's Responsibilities for the Audit for State Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the state compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Learning by Design, Inc.'s compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the K-12 Audit Guide will always detect a material noncompliance when it exists. The risk of not detecting a material noncompliance resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgement made by a reasonable user of the report on compliance about Learning by Design, Inc.'s compliance with the requirements of the applicable state programs as a whole.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards,* and the K-12 Audit Guide, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding Learning by Design, Inc.'s compliance with compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of Learning by Design, Inc.'s internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the K-12 Audit Guide, but not for the purpose of expressing an opinion on the effectiveness of Learning by Design, Inc.'s internal control over compliance. Accordingly, no such opinion is expressed; and
- Select and test transactions and records to determine Learning by Design, Inc.'s compliance with the state laws and regulations to the following items:

Description	Procedures Performed
School Districts, County Offices of Education and Charter Schools	
California Clean Energy Jobs Act	Not applicable
After/Before School Education and Safety Program	Not applicable
Proper Expenditure of Education Protection Account Funds	Yes
Unduplicated Local Control Funding Formula Pupil Counts	Yes
Local Control and Accountability Plan	Yes
Independent Study-Course Based	Not applicable
Immunizations	Yes
Educator Effectiveness	Yes
Expanded Learning Opportunities Grant (ELO-G)	Yes
Career Technical Education Incentive Grant	Not applicable
In Person Instruction Grant	Yes
Charter Schools	
Attendance	Yes
Mode of Instruction	Yes
Nonclassroom-Based Instruction/Independent Study	Yes
Determination of Funding for Nonclassroom-Based Instruction	Not applicable
Annual Instructional Minutes – Classroom Based	Yes
Charter School Facility Grant Program	Yes

"Not applicable" is used in the table above to indicate that Learning by Design Charter School either did not receive program funding or did not otherwise operate the program during the fiscal year.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies or material weaknesses in internal control over compliance that we identified during the audit.

Other Matters

The results of our auditing procedures disclosed instances of noncompliance, which are required to be reported in accordance with the K-12 Audit Guide and which are described in the accompanying schedule of findings and questioned costs within Finding 2022-001. Our opinion on state compliance is not modified with respect to these matters.

Government Auditing Standards requires the auditor to perform limited procedures on Learning by Design, Inc.'s response to the noncompliance finding identified in our audit described in the accompanying schedule of findings and questioned costs as the corrective action plan. Learning by Design, Inc.'s response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

Report on Internal Control Over Compliance

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of State Compliance section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance and therefore, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified. However, as discussed below, we did identify certain deficiencies in internal control over compliance that we consider to be a material weakness.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a state program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance requirement of a state program will not be prevented, or detected and corrected, on a timely basis. We consider the deficiency in internal control over compliance described in the accompanying schedule of findings and questioned costs as Finding 2022-001 to be a material weakness.

A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a state program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

Government Auditing Standards requires the auditor to perform limited procedures on Learning by Design, Inc.'s response to the internal control over compliance finding identified in our audit described in the accompanying schedule of findings and questioned costs as the corrective action plan. Learning by Design, Inc.'s response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the K-12 Audit Guide. Accordingly, this report is not suitable for any other purpose.

Christy White, the.

San Diego, California December 10, 2022

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

Financial Statements Type of auditors' report issued

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Type of auditors' report issued	Unmodified
Internal control over financial reporting:	
Material weakness(es) identified?	No
Significant deficiency(ies) identified not considered	
to be material weaknesses?	None Reported
Noncompliance material to financial statements noted?	Yes
Federal Awards	
The Charter did not expend more than \$750,000 in federal awards; therefore, a	
Federal Single Audit under OMB Uniform Grant Guidance is not applicable.	
Note: The use of SBA PPP loan proceeds is excluded from this threshold.	
State Awards	
Internal control over state programs:	
Material weakness(es) identified?	Yes
Significant deficiency(ies) identified not considered	
to be material weaknesses?	None Reported
Any audit findings disclosed that are required to be reported in accordance with	· · · · ·
2021-22 Guide for Annual Audits of California K-12 Local Education Agencies ?	Yes
Type of auditors' report issued on compliance for state programs:	Unmodified

All audit year findings, if any, are assigned an appropriate finding code as follows:

FIVE DIGIT CODE	AB 3627 FINDING TYPE				
10000	Attendance				
20000	Inventory of Equipment				
30000	Internal Control				
40000	State Compliance				
42000	Charter School Facilities Programs				
43000	Apprenticeship: Related and Supplemental Instruction				
50000	Federal Compliance				
60000	Miscellaneous				
61000	Classroom Teacher Salaries				
62000	Local Control Accountability Plan				
70000	Instructional Materials				
71000	Teacher Misassignments				
72000	School Accountability Report Card				

LEARNING BY DESIGN, INC. FINANCIAL STATEMENT FINDINGS FOR THE YEAR ENDED JUNE 30, 2022

There were no audit findings related to the financial statements during the year ended June 30, 2022.

FINDING 2022-001: NONCLASSROOM-BASED INSTRUCTION/INDEPENDENT STUDY (10000 and 30000) (Material Weakness)

Criteria: In accordance with Education Code Section 51747(g), each independent study agreement must contain certain elements, one of which includes dated signatures for (1) pupil, (2) parent, guardian, or caregiver, (3) teacher. For the 2021-22 school year only, written agreements were required to be signed no later than 30 days after the first day of instruction in independent study.

A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a state program will not be prevented, or detected and corrected, on a timely basis.

Condition: We selected a total of six (6) students who received apportionment credit for nonclassroom-based instruction exceeding fourteen (14) days during the P-2 reporting period. We noticed that each student did not have an executed master agreement with all required signatures. Most agreements either lacked all signatures or only included the signature of the parent/guardian. There was not an internal process in place to ensure that this issue of noncompliance was prevented, or detected and corrected, in a timely basis.

Effect: The charter school is not in compliance with State requirements and a material weakness in internal control over compliance exists.

Cause: Former personnel responsible for maintaining independent study files did not ensure that independent study master agreements met all required elements.

ADA Impact: Total unallowed ADA for the six (6) students amounted to 5.59 ADA during the P-2 reporting period.

Questioned Cost: \$65,306 as calculated below:

		Derived Value		C	Questioned	
Grade Span	ADA Impact		of ADA		Cost	
TK - 3	2.00	\$	12,320.20	\$	24,640.40	
4 - 6	3.59	\$	11,327.42	\$	40,665.44	
Total	5.59			\$	65,305.84	

Repeat Finding: This is not a repeat finding.

Recommendation: We recommend that all personnel responsible for attendance reporting be familiar with and receive adequate training regarding the independent study requirements. All master agreements should be reviewed to ensure they contain all required elements in order to be deemed eligible. Any ineligible apportionment should be excluded when reporting ADA to the California Department of Education (CDE).

Corrective Action Plan: The Principal who was with us at the time was responsible for fully executing the Independent Study agreements. She is no longer employed by our organization. We found sticky notes on the agreements with communication and dates when these were to be signed. We are now finding they were not fully executed. We do, however, have evidence of independent studies taking place: student work, online work, email correspondence between parents and teachers, and sign-in sheets of parents coming to pick up student work that supports that Independent Study was approved by parents and taking place with teachers.

We have new leadership and staffing in place who have reviewed the guidelines and have been trained in the process for getting these fully executed. We now have an internal process in place, which includes a segregation of duties. The contracts have to go through three people (Office Manager, Director of Operations, and Executive Director) before being considered fully executed.

LEARNING BY DESIGN, INC. SCHEDULE OF PRIOR AUDIT FINDINGS FOR THE YEAR ENDED JUNE 30, 2022

This schedule presents the status of actions taken by the Charter on each of the findings and recommendations reported in the prior year audit; however, there were no audit findings reported in the year ended June 30, 2021.